



SBA Monthly

Wilfredo J. Gonzalez
District Director

A Monthly Publication of the SBA North Florida District Office
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CONGRATULATIONS TOP SBA LENDERS FOR FY 2002!!!

Lenders – Highest Number of Loans

Category

Award

Recipient

Over 100 Loans

Platinum

Bank of America

75 - 100 Loans

Gold

Liberty National Bank
Banco Popular

50 - 75 Loans

Silver

CIT Small Business Lending

20 – 50 Loans

Bronze

CenterBank Of Jacksonville
First Coast Community Bank
Comerica Bank

Certified Development Companies

Highest Number of Loans

Florida First Capital Finance
Corporation

Top 1st Mortgage Lender

AmSouth Bank

Most Improved CDC

Jacksonville Economic
Development Co.



Loan Reports For North Florida as of April 30, 2003

Top 13 7(a) Lenders by Number of Loans Made for FY 2003 As of April 30, 2003

Lender	No. of Loans	Dollars
BANK OF AMERICA, NATIONAL ASSOCIATION	235	\$8,630,300
BANCO POPULAR NORTH AMERICA	40	\$10,637,000
LIBERTY NATIONAL BANK	38	\$6,766,000
CIT SMALL BUSINESS LENDING CORPORATION	33	\$13,062,700
INNOVATIVE BANK	29	\$180,000
CAPITAL ONE, FEDERAL SAVINGS BANK	20	\$960,000
FIRST COAST COMMUNITY BANK	20	\$4,786,500
COMERICA BANK	16	\$6,232,700
CENTERBANK OF JACKSONVILLE, N.A.	12	\$2,370,000
BUSINESS LOAN CENTER, LLC	10	\$8,133,000
FIRST COMMERCIAL BANK OF FLORIDA	8	\$912,000
GE CAPITAL SMALL BUSINESS FINANCE CORP.	8	\$1,769,500
TEMECULA VALLEY BANK	8	\$4,402,100

504 Lenders by Number of Loans Made for FY 2003 As of April 30, 2003

Lender	No. of Loans	Dollars*
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	19	\$18,161,708
FLORIDA BUSINESS DEVELOPMENT CORPORATION	11	\$20,048,100
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC	8	\$15,267,787
BUSINESS DEVELOPMENT CORP. OF NE FLORIDA, INC.	7	\$5,883,000
NORTH CENTRAL FL AREAWIDE DEVELOPMENT CO, INC.	2	\$910,600
COASTAL AREA DISTRICT AUTHORITY, INC.	1	\$1,682,500
ALABAMA COMMUNITY DEVELOPMENT CORP.	1	\$287,585
TOTAL	49	\$62,241,280

(* Dollar amount Includes 504 and first mortgage amounts.)

North Florida District Office
Loan Activity by County for FY 2003
As of April 30, 2003

<i>County</i>	<i>No. of Loans</i>	<i>Dollars</i>
ALACHUA	26	\$4,388,400
BAKER	1	\$172,000
BAY	6	\$1,923,100
BRADFORD	2	\$402,000
CITRUS	5	\$395,000
CLAY	20	\$2,886,000
COLUMBIA	4	\$199,500
DUVAL	105	\$17,926,400
ESCAMBIA	25	\$5,126,500
FLAGLER	4	\$140,000
FRANKLIN	2	\$535,000
GADSDEN	1	\$179,200
HERNANDO	13	\$2,249,400
JACKSON	4	\$ 411,115
LAKE	16	\$2,057,300
LEON	23	\$2,334,200
MARION	11	\$1,307,000
NASSAU	15	\$5,977,000
OKALOOSA	22	\$4,155,700
ORANGE	174	\$34,719,100
OSCEOLA	1	\$100,000
PUTNAM	3	\$296,800
SANTA ROSA	8	\$1,964,700
SEMINOLE	68	\$13,136,000
ST. JOHNS	24	\$ 5,639,100
SUMTER	1	\$15,000
SUWANNEE	3	\$165,650
VOLUSIA	44	\$13,043,100
WAKULLA	1	\$135,000
WALTON	1	\$125,000
TOTAL	634	\$122,922,265

OPEN HOUSE AT THE SBA-

The North Florida District Office conducts monthly "OPEN HOUSE" sessions for lenders from 9:00 am to 4:00 pm on the third Thursday of every month. These sessions provide one-on-one counseling with loan officers to address issues and/or problem areas. Come on by!!! For more information, please contact Veronica Wallace at veronica.wallace@sba.gov.